



1600 E Euclid, Des Moines, Iowa 50313      PHONE (515) 265-4275

Welcome to your new partnership with CRINC. We are excited to work with you and will work diligently to make sure you receive the best customer service we can provide. In this letter you will find several things that will help make our partnership run seamlessly. First, along with this you should have also received another email containing two separate forms. One will be the ACH form that will contain your banking information to set up direct deposit and also address information of your location to be picked up, the other will be our distributor sheet which we require each dealer to fill out before pick-up, unless you have an automated report from machines. On the distributor sheet you will find that some areas are blacked out, those containers/distributors we would not be able to accept and pay for in your area. The CRINC Driver or Dispatcher (Bert Robbins) will be happy to go over the distributor sheet with you at anytime if you have any questions. Once you have set up an account, you will then be routed for pick up depending on day and time a driver will be in your area. The frequency of pick-ups will be determined by volume, storage space and driver availability in your area. For any routing or driver related questions please feel free to reach out to our Dispatcher Bert Robbins at 515-265-4275 ext.1 or at [crobbins@crinciowa.com](mailto:crobbins@crinciowa.com)

#### 1. SUPPLIES

- BAGS- CRINC will provide customers with clear durable bags for .75 cents each. All CRINC bags will be refunded at time of pick-up. We do not require dealers to use CRINC bags, you are welcome to use any CLEAR bags. Any bags not purchased from CRINC will not be refunded. Try to keep all contents of bags within the same distributor for easy identification, smaller amounts may be mixed as long as all cans are marked by distributor on the distributor sheet.
- Box of 10 case bags= \$75.00
- Roll of 10 case bags= \$7.50

*\*BAG COUNTS ARE AS FOLLOWS*

-ALUMINUM- 10 CASE BAG= 240 COUNT per bag

-PLASTIC CONTAINERS P.E.T.- 10 CASE BAG WITH 2 LITERS= 40 COUNT per bag

10 CASE BAG WITH EVERYTHING UNDER 2 LT SIZE= 120 COUNT per bag

- Gaylords/Totes- CRINC will provide Pallet sized boxes or plastic totes if room allows, for all glass containers to be separated by color if possible. CLEAR, BROWN, BLUE/GREEN. Otherwise all GLASS is to be kept in cardboard boxes. *See count below.*

BEER-24 per case or 48 per banana box

WINE/LIQUOR- 12 per box or 6 depending on size.

- Pallets/Shrink Wrap- CRINC will provide pallets and shrink wrap to any dealers who would like to palletize and wrap cases of Beer and Liquor.

2. *Inclement weather*

- a. Please note that during times of bad weather, pick-up times and days may vary. CRINC is a safety sensitive company who cares greatly about the health and safety of everyone.

3. *Salvage containers*

- a. Salvage containers are considered any containers that CRINC is unable to pay for. CRINC will be able to collect SALVAGE from retailers at no cost as long as it would not affect the drivers remaining pick-ups for that day.

4. *Audits*

- a. CRINC will conduct random Audits on dealers without notice. All adjustments will be made on the next pick-up. You may see an overage or shortage on your receipt. For questions on Audits, please contact Liz @ [ekritenbrink@crinciowa.com](mailto:ekritenbrink@crinciowa.com)

\**ACCOUNTING*- Any accounting questions or concerns can be addressed with Liz Kritenbrink at [ekritenbrink@crinciowa.com](mailto:ekritenbrink@crinciowa.com) or PH 515-265-4275 ext. 9

- *GAYLORD GLASS COUNTS-* If at anytime a dealer does not have a glass count available for the driver at the time of the pick-up, the driver is to go by this guide. This is also the same guide that is used during GLASS count Audits. This formula has been broken down by weight and container size.

12 OZ BEER ONLY

*CAGE TOTES-*

*TOTAL CASES=55    TOTAL BOTTLES=1,320*

*GREY TOTES-*

*TOTAL CASES=46    TOTAL BOTTLES=1,104*

*CARDBOARD GAYLORDS-*

*TOTAL CASES=59    TOTAL BOTTLES=1,416*

WINE/LIQUOR

*CAGE TOTES-*

*TOTAL CASES=56/ 12 PER CASE    TOTAL BOTTLES=672*

*GREY TOTES-*

*TOTAL CASES=36/ 12 PER CASE    TOTAL BOTTLES=432*

*CARDBOARD GAYLORDS-*

*TOTAL CASES=64/ 12 PER CASE    TOTAL BOTTLES=780*

MIXED- BEER + WINE/LIQUOR

*CAGE TOTES= 912 BOTTLES*

*GREY TOTES= 768 BOTTLES*

*CARDBOARD GAYLORDS= 955 BOTTLES*